



## DISTRICT SALES EXECUTIVE AT BLAUROCK

Blaurock is an international operating company manufacturing high quality windows, doors and roller shutters with more than 50 years' experience – made in Germany.

Our name is associated with a wide range of innovative products. We are proud to call garage doors, awnings, blinds, fly screens, door and terrace canopies as well as winter gardens a part of our product line.

### THE JOB

The focus of the District Sales Executive is on achieving results that are aligned with the overall organization and its strategic goals. Initiative, coupled with a sense of competitive drive, and the ability to stay focused on results despite changing conditions, are the keys to achieving the performance objectives of the District Sales Executive role.



### DUTIES AND RESPONSIBILITIES

- Manage an assigned territory and demonstrate extensive knowledge of potential customers and competitors in this area
- Participate in the creation of value-added solutions for customer's needs
- Attend training and development sessions to continue developing selling skills and updating product and service knowledge
- Take on additional assignments as required, supporting company needs

### ROLE REQUIREMENTS

- The ability to meet with customers off-site on a regular basis
- Oral and written proficiency in the German language
- Strong problem solving, organizational, and interpersonal skills
- Strong rapport and relationship-building focused
- Extroverted, confident, enthusiastic and persuasive

We welcome everyone who feels addressed to apply for this position. You will be rewarded with a great career.

### CONTACT

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